



Energy Solutions for a Greener Tomorrow

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### Environmentally-Friendly Bioheat®, New from Gault Energy

If every U.S. household using oilheat converted to a 5% BioHeat® blend, petroleum consumption would be reduced by up to 500,000, barrels a year.

Gault Energy is proud to announce that, as part of the company's on-going commitment to conserving the environment, our heating oil is now blended with 5 percent BioHeat®, a nontoxic, biodegradable, essentially sulphur-free energy source that is good for your equipment, and the planet.

Produced from domestic renewable resources like soybeans, recycled cooking oil, animal fats, cotton and sunflower seeds, Bioheat burns cleaner than traditional heating oil and acts as a cleaning agent and lubricant to help your equipment run more efficiently. And the best part is that environmentally friendly Bioheat requires no modifications to your heating equipment!



### Personally Speaking

ISSUE 7, FALL 2011



Dear Loyal Customers,

With fall upon us, now's the time to prepare for the cold winter months ahead. One question I encourage you to consider is whether to invest your savings into a traditional low-interest savings account, or to invest it in high efficiency equipment which will yield a much more significant savings. While each case is different, this newsletter offers some general rules of thumb for you to follow in making your decision.

We're also pleased to let you know that Gault Energy's home heating oil got a green makeover this summer! As part of our on-going commitment to conserving the environment, all of our home heating oil is now blended with up to 5% BioHeat® blend, a nontoxic, biodegradable, essentially sulphur-free energy source produced from domestic renewable resources like soybeans, recycled cooking oil, animal fats, cotton and sunflower seeds. This is good news for the planet and for your heating equipment, as BioHeat® acts as a cleaning agent and lubricant to help your equipment run more efficiently.

We are also continuing our public education efforts with Polar Bears International (PBI). Each fall, we send a new Fairfield County "green teen" to PBI's prestigious Leadership Camp in Churchill, Manitoba, Canada, to learn about climate change and what we can do here at home to help in the race to save the polar bear. I'm always amazed by the ideas our teen Arctic Ambassadors generate to help us reduce our carbon footprints. Please join me in welcoming our fourth green teen, Staples High School junior Sarah Cooperman. Sarah has just returned from Leadership Camp and is eager to get started!

Last but not least, I'd like to thank the good people at Earthplace – The Nature Discovery Center for inviting us to participate in this month's "Green Earth Lecture Series." Our presentation, which focused on easy, cost-effective ways to make our homes more energy efficient, included a month-by-month calendar of energy saving tips for your home. You can download a free copy of our "Energy Conservation Calendar" by clicking on the link on our website at [www.gaultenergy.com](http://www.gaultenergy.com).

On behalf of all of us here at Gault Energy and Stone, I'd like to wish you and your family a wonderful fall season!

Sincerely,  
Sam Gault



Energy Solutions for a Greener Tomorrow

# imagine

▶▶ a world where nothing goes to waste

### Fall Special!

Take \$500 off the purchase of a new boiler or furnace.

Go to [gaultenergy.com](http://gaultenergy.com) for more details

## Should you invest in a savings account, or invest in new heating equipment?

This economy has had an impact on all of us. Many of us are focused on saving now more than ever before. We are watching every dollar we spend and trying to maximize our savings. While all of that is prudent financial behavior, one exercise that must be considered is where to “invest” your money, and what that investment will yield from a savings perspective.

Interest rates are down across the board. This is good if you are borrowing money, but less than stellar if you are trying to earn interest on money saved. Let's look at an example.



The average bank savings interest rates in the third quarter of 2011 ranged from .93% to 1.2%.

Savings	Avg. Interest Rate	Earnings/1yr.
\$9,000	1%	\$90

Now, let's take the same \$9,000. Instead, you choose to invest it in new high efficient heating equipment, which can typically result in a savings of 30% in overall fuel consumption.

Heating Equipment	Avg. Oil Consumption Per Year	Average Price Per Gallon	Annual Spend	Savings
Current inefficient equipment	1250 gallons	\$3.50	\$4,375	
\$9,000 invested in new efficient equipment	875 gallons	\$3.50	\$3,062.50	\$1,312.50

So, the question is, would you rather earn \$90.00 this year, or save \$1,312.50? The answer is clear.

And, with a savings of \$1,312.50 per year, your investment will pay for itself in just over six and a half years.

So, where will you chose to invest your money this year?

To learn more, please contact Mike Formato at 203-227-5181.

## Thanks, Gault Energy and Gault Stone!

“ I thought I would take a minute (to let you know) that Rob Capri came to my house to do an estimate for my air conditioning and I couldn't be happier with everything that happened in my cool house right now. Not only had Rob almost memorized my house (he knew it from previous visits), but your installers were artistic, and your service guys were clever. Rob was always available while I tried to figure out the best way to solve my problems...I was just astounded with a ballet of an installation that couldn't have gone any smoother, and it wasn't an easy one! Thank you for your time and all your staff.”

~ SCOTT S.

“ ...We had a delivery of 7 tons of Native Stone this afternoon. The driver was Caesar, and we just wanted to report what a fabulous job he did, how nice he was and what a great job he did spreading the material for us. We thought you should know he was superb! He did tell us that he has only been with your company since May and I think he is a keeper. A great, great person! Thank you for all you did for us. We really appreciate it.”

~ KENNETH G.

“ Just wanted to reaffirm my sincere appreciation to you guys for the propane delivery last Saturday. FYI, your driver was courteous and professional, and in no way exhibited the 'OMG, we're dealing with a crisis, I'm exhausted and can't cope' mentality other service people displayed during those five days. A large gold star for his file...Thanks, Chris.”

~ ROBERT E.

## Tales from the Arctic



Welcome Sarah Cooperman, Fairfield County's Fourth Arctic Ambassador! Staples High School Junior Represented Fairfield County at Polar Bears International's 2011 Leadership Camp

It's that time of year again! This October Sarah Cooperman enjoyed a once-in-a-lifetime opportunity to study polar bears in their native habitat at Polar Bears International's (PBI) annual Leadership

Camp. Working alongside leading scientists, educators, photographers and filmmakers during the weeklong camp, Sarah and her peers learned about how climate change is adversely affecting the planet and its wildlife, especially the polar bear, whose sea ice continues to melt at an alarming rate.

Gault Energy is proud to support this vital green teen effort through the company's ten-year alliance with PBI, a non-profit organization dedicated to preserving the polar bear's habitat through conservation, research and education. We know you join us in wishing Sarah well as she embarks on her Arctic Ambassadorship!



## Gault Energy Takes the Stage at Earthplace for “Green Earth Lecture Series”

Did you know that the average American home wastes 58 percent of its energy? That's the bad news. The good news is it doesn't have to be this way. Maximizing your home's energy efficiency and improving its comfort level is easier than you think.

Gault Energy's efficiency experts shared this message with an audience at

Westport's Earthplace – The Nature Discovery Center earlier this month as part of the non-profit organization's “Green Earth Lecture Series,” designed to educate the community about ways to protect our natural environment. During the hour-long presentation, Gault Energy's Megan Smith-Gill and Rob Capri offered timely information about a home's energy sources, revealed energy wasters common to every home and shared easy, cost-effective, long-term solutions to make our homes more energy efficient.

If your organization is interested in hosting a Gault Energy conservation presentation, please contact Patty Baron at 203.222.3240.

## You Ask...We Answer!

Welcome to our third Q&A Column, where you ask the questions and we share the answers!

**Q:** My heat isn't working. What are some things I can check myself?

**A:** As a first step, check the following before calling us:

- Check the emergency switches at the top of your basement stairs and on the side of your unit to be sure they are on
- Check to make sure your thermostat is set above the room temperature
- If your thermostat screen is blank, it may need batteries
- Check to be sure your thermostat is set to heat, not cool
- Press the red reset button on your unit ONCE
- Check for a blown fuse or tripped circuit breaker

If you still have no heat, please call us at 203-227-5181.

**Q:** If a major storm is on the forecast, how can I tell if I am due for a propane delivery so I can be sure my generator has enough fuel?

**A:** On every propane tank is a lid. If you lift this lid, you will see a fuel gauge that looks like this.



1. At 80%, your propane tank is considered full.
2. If you call us when your gauge reads 40%, this will give us plenty of time to schedule your delivery.

Call us at 203-227.5181 to switch to Gault Propane now.

